



Demonstrable experience in Corporate Finance and M&A projects with emphasis on financial planning and analysis, valuation, M&A and financing. She has participated in transactions for about 400 million EUR across several industries.

Strategic mentality; entrepreneurial and results oriented. Strong project coordination skills from planning to completion; effective communicator. Ability to deal with internal and external stakeholders. She is curious, versatile, flexible and understands that learning is a continuous process.

Financial Planning & Analysis (FP&A)

Mergers & Acquisitions (M&A)

Three statement operating model

Valuation

Fundraising

Comparable company analysis

Financial modelling

Market research



CAREER HIGHLIGHTS

Corporate Finance director
ValorAcción , Barcelona, Spain

Corporate Finance director
Cni Asesores Financieros, Caracas- Venezuela

Transaction Services manager
KPMG Recursos, S.A., Barcelona- Spain

Corporate Strategy manager
Corimon, S.A., Caracas- Venezuela



ACADEMIC HIGHLIGHTS

Certificate from Business Angels School
EIX Technova La Salle, Barcelona, Spain

Certificate in Digital Transformation of companies
Universidad de Barcelona, Barcelona, Spain

Master of Business Administration (MBA)
Instituto de Estudios Superiores en Administración (IESA),
Caracas, Venezuela

Economist
UC, Valencia, Venezuela



INDUSTRY EXPERTISE

- Services
- Industrial goods
- Financial services
- Retail
- Real Estate
- Technology
- Startups



OTHER EXPERTISE

- Investors relations
- Equity research
- Skills in innovation processes: Design thinking, Lean Startup methodologies and Customer Journey
- PMBok, Guide & Standards- Project Management.
- Word, Excel, PowerPoint, Internet
- Languages: Spanish(native); English (full professional proficiency); French(elementary proficiency).

EMPLOYMENT

Corporate Finance director

2009- current

ValorAcción , Barcelona, Spain

- Advises companies through their entire M&A processes and capital raising (equity and debt): create investor presentations and financial models, lead due diligence efforts, negotiate terms, and close on transactions
- Originates, structures, and markets investments including bank loans, bridge loans, and private equity for clients across several industries
- Works on a variety of deals spanning M&A, restructuring, fairness opinion, valuation analysis as well as financings
- Performs financial and business due diligence, develops detailed financial models, evaluates strategic plans, and creates investment memoranda and presentations
- Closed 10 transactions totaling about 50 million EUR

Corporate Finance director

2004-2009

Cni Asesores Financieros, Caracas- Venezuela

- Structured investments in a boutique investment bank as its main associate (1996-2000) and subsequent director (2004-2009) and provided acquisition financing, balance sheet restructuring, and capital structure advice to the firm's clients.
- Performed financial and business due diligence, developed detailed financial models, evaluated strategic plans, and created investment memoranda and presentations.
- Worked with notable clients including: Royal Sunalliance (UK US\$100 million) , CAF (LATAM US\$ 40 million), Brinks (USA US\$ 10 million), Ceteco (Holland, US\$ 18 million), Lasmo (UK), ACCO (Ven US\$ 30 million), IBM (USA US\$ 3 million), among others

Transaction Services Manager

2001-2004

KPMG Recursos, S.A., Barcelona- Spain

- Performed financial and business due diligence for clients across several industries
- Organized and coordinated interdisciplinary and cross- border teams work, planned and executed agreed procedures and communicated findings to the clients
- Handled teams responsibilities in TAS assigned projects
- Worked with notable clients in Spain and Europe

Corporate Strategy manager

1992-1996

Corimon, S.A., Caracas- Venezuela

- Supported the development of the strategic planning process – including strategic business plans, and annual integrated plan
- Developed critical strategic analysis to support decisions for the group on acquisitions and divestitures
- Promoted to Corporate strategy manager / corporate strategy analyst (1992-1993)
- Supported and coordinated the due diligence process for finance – including comprehensive assessment, analysis, and valuation, including summarizing key findings and identifying key risks / opportunities
- Supported the development of the group's M&A Strategy via market scans and periodic business / market reviews
- Assisted in the development of comprehensive presentation material for senior management and the Board

EDUCATION

Certificate of Business Angels School EIX Technova La Salle, Barcelona, Spain	07, 2017
Certificate in Digital Transformation of companies Universidad de Barcelona, Barcelona, Spain	05, 2017
Introduction to Project Management Principles and Practices, 4 courses specialization University of California in Irvine (UCI) California, USA	01, 2017
Master of Business Administration (MBA) Instituto de Estudios Superiores en Administración (IESA), Caracas, Venezuela	1990-1992
Associated Degree in Organizational Coaching Abilities Instituto de Estudios Superiores en Administración (IESA), Caracas, Venezuela	03 - 10,2011
Economist UC, Valencia, Venezuela	1982-1987

ADDITIONAL INFORMATION

- Volunteer in the Credit Committee of Microfinanciera Oportunitas (Barcelona-Spain)
- Born in Barcelona (Spain)